

# Merrithew Health & Fitness in Top Shape with Edisoft



## What Merrithew Health & Fitness says:

*“Edisoft provides Merrithew Health & Fitness with a single-source, integrated EDI solution that streamlines the way we exchange data, combined with expert service and support,” said Rob Hanson, Merrithew Health & Fitness’ Director of IT. “The end result is that we can operate more efficiently with our supply chain partners and improve service to our customers while also managing our costs effectively.”*

## Business Benefits for Merrithew Health & Fitness:

- Elimination of manual data entry and errors inherent in re-keying Accpac order information
- A single source for all EDI needs (VAN and software)
- Faster and more accurate creation of ASNs for trading partners
- Improving EDI system stability and decreasing costs
- Robust monitoring tools

## Merrithew Health & Fitness Finds One-Stop Shopping for EDI Solutions, Achieves Greater Speed and Accuracy

The Merrithew Health & Fitness Group’s premier brand is STOTT PILATES®. The leading Pilates education and equipment provider worldwide needed a better solution for their EDI VAN requirements.

The company wanted an EDI partner that could provide a turnkey solution for all its EDI needs. The company wanted to partner with a solution provider who could provide a stable, reliable system with robust monitoring, fast and expert service, competitive rates, and services that would enhance the speed and accuracy of data processing. Merrithew Health & Fitness sought an industry-leading solution provider with an end-to-end solution that would enable more accurate creation of ASNs, provide rapid support for adding new trading partners, offer UCC-128 label solutions and eliminate re-keying of Accpac order information.

“After evaluating EDI vendors, the company selected Edisoft’s Business Exchange VAN for AS/2 services and our Merchant EDI Suite for Sage Accpac ERP”, Edisoft said.

The decision was based on a combination of clear-cut business advantages. Edisoft’s integrated end to end EDI solutions and services were recommended by BAASS Business Solutions Inc., Merrithew Health & Fitness’ Sage Accpac ERP business partner, for its seamless and optimized integration with the Accpac ERP order entry module.



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# The Power of Partnership



STOTT PILATES® Corporate Training Centre (Toronto, Canada)

In addition, Merrithew Health & Fitness had complete peace of mind knowing that EasyLink Services, powered the Edisoft Business Exchange VAN, as well as provided robust and easy-to-navigate VAN management software in one turnkey package. Finally, Edisoft's Merchant EDI suite was easy to use, scalable, and affordable. Edisoft's EDI solution enabled Merrithew Health & Fitness to leverage its existing Sage Accpac investment and reduce its order transaction costs.

## Business Exchange Solution

### *Edisoft Merchant*

Out-of-the-box connectivity with Business Exchange, user friendly tools, and reports specifically designed to simplify EDI management. Merchant includes communication, translation and integration modules for specific ERP applications.

## Business Exchange Benefits

- Improved EDI system stability and scalability with decreased costs
- Improved customer satisfaction from increased on-time shipments
- Elimination of non-compliance due to entry errors
- Streamlined EDI Management with user-friendly features, rich reporting, and superior customer service.

### About Edisoft:

Edisoft has been a recognized leader of integrated EDI solutions since 1995. Through a combination of industry expertise, software and VAN services, Edisoft has helped companies across North America optimize both their EDI and ERP systems resulting in increased cost savings and an improved customer experience.

To learn more, please contact [sales@edisoft.com](mailto:sales@edisoft.com) or visit [www.edisoft.com](http://www.edisoft.com)